

# Letter of Intent (LOI) for KAOS Pilot Program

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**To:** [Your Name], Founder & CEO, KAOS

**From:** [Customer Name], [Customer Title]

**Company:** [Customer Company Name]

**Date:** [Date]

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**Subject: Intent to Participate in the KAOS Enterprise Pilot Program**

Dear [Your Name],

This letter serves to express our strong interest in the KAOS AI Orchestration Platform and our intent to participate in the upcoming KAOS Enterprise Pilot Program.

## 1. The Problem We Face:

[Customer Company Name] currently faces significant challenges in [Describe the customer's pain point, e.g., automating our manual accounts payable process, which involves multiple disconnected systems and significant human intervention]. This results in [Quantifiable negative impact, e.g., high operational costs, slow processing times, and a lack of visibility into our financial workflows].

## 2. Our Understanding of the KAOS Solution:

We believe that the KAOS platform, with its ability to orchestrate complex workflows, integrate with our existing systems (including [System #1] and [System #2]), and automate manual tasks, represents a compelling solution to this problem.

## 3. Our Intent to Pilot:

We intend to commit the necessary resources, including personnel and access to relevant systems, to participate in a **[Number]-week pilot program** commencing on

or around **[Start Date]**. The primary objective of this pilot will be to [Primary goal of the pilot, e.g., demonstrate a 50% reduction in manual invoice processing time].

#### **4. Post-Pilot Commercial Engagement:**

Upon the successful completion of the pilot, defined by the achievement of the objectives outlined above, we intend to enter into a commercial agreement for the KAOS platform, with an estimated annual contract value (ACV) of **[\$Amount]**.

This Letter of Intent is non-binding and serves to express our mutual interest in pursuing this pilot program. We look forward to working with the KAOS team to finalize the scope and terms of the pilot.

Sincerely,

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**[Customer Name]**

[Customer Title]

[Customer Company Name]